



### ANNUAL AUDITED REPORT FORM X-17A-5 PART III



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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	07/01/04 AND I	ENDING <u>06/30</u>	/05
	MM/DD/YY	1	MM/DD/YY
A. REC	GISTRANT IDENTIFICATION		
NAME OF BROKER-DEALER: FIRST WESTERN SECURITIES, INC. ADDRESS OF PRINCIPAL PLACE OF BUS		C	FIRM I.D. NO.
669 AIRPORT FREEWAY, SUITE 409	)		
	(No. and Street)		
FORT WORTH	TEXAS	76182	-0159
(City)	(State)	(Zip Cod	ie)
NAME AND TELEPHONE NUMBER OF PE	ERSON TO CONTACT IN REGARD	O THIS REPORT	
RANDY FERGUSON		(817	
			Code – Telephone Number
B. ACC	OUNTANT IDENTIFICATION	( 	
INDEPENDENT PUBLIC ACCOUNTANT v	whose opinion is contained in this Repo	ort*	
CANFORD BAIMSTOWED C EDAZIED			
SANFORD, BAUMEISTER & FRAZIER,	(Name - if individual, state last, first, middle n	name)	
	(Name of marriaga, state tast, jirst, made n	umey	
201 MAIN STREET, SUITE 1250	FORT WORTH	TEXAS	76102
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		· ·	FINUNCIONE
☐ Certified Public Accountant		N /	SEP 09 2005
☐ Public Accountant			THOMSON
☐ Accountant not resident in Unit	ted States or any of its possessions.	\	Financial
	FOR OFFICIAL USE ONLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

I, RANDY FERGUSON	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial stateme	
FIRST WESTERN SECURITIES, INC.	, as
	05, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal of	······································
classified solely as that of a customer, except as follows:	Total of discourt man and propertionally involved in any account
classified solely as that of a customer, except as follows.	
( ave.	7) 11 (0)
Rochelle M Knight	Sell To
My Commission Expires October 22, 2006	PRESIBENT
	PRESIDENT
	Title
Landla III Knight	
4 Tille IVI. I HABY CI	
Notary Public	
This report ** contains (check all applicable boxes):	
🖾 (a) Facing Page.	
(b) Statement of Financial Condition.	
(CFF)	COMPONENT OF CAGIL DIOLOG
☑ (d) Statement of Changes in Financial Condition. (SEE ☑ (e) Statement of Changes in Stockholders' Equity or Part	
(e) Statement of Changes in Stockholders' Equity or Part (f) Statement of Changes in Liabilities Subordinated to C	
(f) Statement of Changes in Liabilities Subordinated to C	Mains of Creditors. (NOT APPLICABLE)
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirements	ents Pursuant to Rule 15c3-3
(i) Information Relating to the Possession or Control Red	
(i) A Reconciliation, including appropriate explanation of	
	rements Under Exhibit A of Rule 15c3-3. (NOT APPLICABLE)
	Statements of Financial Condition with respect to methods of
consolidation. (NOT APPLICABLE)	•
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report. (NO LON	
	exist or found to have existed since the date of the previous audit.
(AUDITOR'S REPORT ON INTERNAL CONTROL	STRUCTURE REQUIRED BY SEC RULE 17 A-5
**For conditions of confidential treatment of certain portions	of this filing, see section $240.17a-3(e)(3)$ .

#### FIRST WESTERN SECURITIES, INC.

#### FINANCIAL STATEMENTS AND AUDITORS' REPORT

FOR THE YEAR ENDED JUNE 30, 2005



## FIRST WESTERN SECURITIES, INC. CONTENTS JUNE 30, 2005

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Keeping you in the black, not in the dark

Members:

American Institute of CPAs

August 9, 2005

Texas Society of CPAs

Board of Director and Shareholders First Western Securities, Inc. Fort Worth, Texas

Fort Worth Chapter of CPAs

SEC Practice Section

Experienced with a wide variety of industries including:

Oil & gas

Home builders

Retail

Manufacturing

Health Care

Contractors

Financial institutions

Law firms

Insurance agencies

Real estate investors & developers

Closely held businesses

Nonprofit organizations

The services you need to prosper:

Management consulting

Year-round tax planning

Business & individual tax preparation

Audits

Financial reporting

IRS representation

Business valuation

Employee benefit plans

Retirement & estate planning

Revenue distribution

Joint interest billings

**Independent Auditors' Report** 

We have audited the accompanying statement of financial condition of First Western Securities, Inc. as of June 30, 2005, and the related statements of income, changes in stockholders' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Western Securities, Inc. as of June 30, 2005, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary information in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Sanford, Baumeister + Fragier, P.C.

SANFORD, BAUMEISTER & FRAZIER, P.C.

#### FIRST WESTERN SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION JUNE 30, 2005

#### **ASSETS**

Cash in bank Money market mutual fund Commissions receivable Clearing deposits - Note 3	\$	120,641 17,390 70,941 60,933		
TOTAL ASSETS			\$	269,905
LIABILITIES AND STOCKHOLDE	ers' equi	<u>TY</u>		
LIABILITIES				
Commissions and wages payable	\$	27,459		
Commissions payable to independent agents		82,165		
Accrued accounts payable		5,000		
Total Liabilities			\$	114,624
STOCKHOLDERS' EQUITY - Note 4				
Common stock, \$.01 par value, 1,200,000 shares authorized,				
889,676 shares issued and outstanding		8,897		
Additional paid-in capital		26,478		
Retained earnings		119,906		
Total Stockholders' Equity				155,281
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY			\$_	269,905

#### FIRST WESTERN SECURITIES, INC. STATEMENT OF INCOME FOR THE YEAR ENDED JUNE 30, 2005

REVENUES		
Commissions	\$ 2,737,371	
Interest income	 1,136	
Total Revenues		\$ 2,738,507
EXPENSES		
Employee compensation - Note 7	614,302	
Clearing charges	78,781	
Independent agent commissions	1,673,978	
Other operating expenses - Notes 5 and 6	 352,957	
Total Expenses		 2,720,018
INCOME BEFORE FEDERAL INCOME TAX		18,489
FEDERAL INCOME TAXES - Note 8		 -0-
<u>NET INCOME</u>		\$ 18,489

#### FIRST WESTERN SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEAR ENDED JUNE 30, 2005

	 ommon Stock	]	lditional Paid-in Capital	_	Retained Carnings	Total ckholders' Equity
<b>BALANCE</b> - June 30, 2004	\$ 8,897	\$	26,478	\$	101,417	\$ 136,792
Net income					18,489	 18,489
BALANCE - June 30, 2005	\$ 8,897	\$	26,478	\$	119,906	\$ 155,281

#### FIRST WESTERN SECURITIES, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2005

#### INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

CASH FLOWS FROM OPERATING ACTIVITIES			
Net income	\$ 18,489		
Adjustments to reconcile net income to net cash provided			
by operating activities:			
(Increase) decrease in operating assets:			
Commissions receivable	(14,691)		
Clearing deposits	(834)		
Increase (decrease) in operating liabilities:			
Commissions and wages payable	(7,831)		
Commissions payable to independent agents	 23,197		
Net Cash Provided by Operating Activities		\$	18,330
NET INCREASE IN CASH AND CASH EQUIVALENTS			18,330
CASH AND CASH EQUIVALENTS - Beginning of Year		<del></del>	119,701
CASH AND CASH EQUIVALENTS - End of Year		\$	138,031

The accompanying notes to financial statements are an integral part of these statements.

#### FIRST WESTERN SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2005

#### **NOTE 1 - ORGANIZATION AND OPERATIONS**

First Western Securities, Inc. (the Company) was incorporated in Texas on March 27, 1987 and commenced business as a registered broker/dealer on July 7, 1987. The Company is registered with the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers (NASD). The predominance of its customers live in Texas and a substantial portion of all transactions are cleared through clearing houses located in Texas.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting and reporting policies of the Company conform with U.S. generally accepted accounting principles. Policies and practices that materially affect the determination of financial position, changes in financial position, and results of operations are summarized as follows:

#### CASH AND CASH EQUIVALENTS

For purposes of the statement of cash flows, the Company considers any short-term investment convertible to cash within three months or less with little or no change in the principal amount to be a cash equivalent. Cash and cash equivalents at June 30, 2005 consist of cash in bank and a money market mutual fund.

During the year ended June 30, 2005, the Company's deposits at a bank exceeded Federal Deposit Insurance. The Federal Deposit Insurance Corporation only insures the deposits up to \$100,000 per financial institution. The excess above \$100,000 is only backed by the soundness of the financial institution.

#### COMMISSION RECEIVABLE

Commission receivable is reported at the amount management expects to collect on balances outstanding at year-end. Substantially all of the year-end receivable balance is from entities that have a history of paying promptly. No allowance was deemed necessary as of June 30, 2005. The Company utilizes the allowance method for recognition of bad debts. For the year ended June 30, 2005, the Company recognized no bad debt expense.

#### RECOGNITION OF COMMISSION REVENUE AND EXPENSE

The Company records commission income as earned, on the settlement date basis. Commission expense is recognized at the same time along with any related clearing expenses.

#### CONCENTRATION OF CREDIT RISK

The Company primarily utilizes one brokerage house to execute all of its customers' stock and bond transactions. The brokerage house remits the Company's commission on these trades monthly. Therefore, a substantial portion of the Company's commission receivable balance could be at risk at any point in time.

#### USE OF ESTIMATES

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### FIRST WESTERN SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2005

#### **NOTE 3 – CLEARING DEPOSITS**

As of June 30, 2005, the Company has a combined balance of \$60,933 on deposit with First Union Securities, Inc. and Southwest Securities, Inc. (its previous clearing broker). The Company was required to maintain a clearing deposit balance with these clearing brokers for the execution of investment trades.

#### **NOTE 4 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission's "Uniform Net Capital" Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At June 30, 2005, the Company had net capital of \$154,933 that was \$104,933 in excess of its required net capital of \$50,000. The Company's ratio of aggregate indebtedness to net capital was 0.74 to 1.

#### **NOTE 5 - OPERATING LEASE**

The Company is committed to leasing its present office location through June 30, 2009. The lease payments are guaranteed by one of the Company's shareholders. Lease expense for the year ended June 30, 2005 was \$37,586 and is included in other operating expenses on the statement of income.

The future minimum rental payments based upon the base amounts under the non-cancelable operating lease are as follows:

Year Ending	Amount
2006	\$ 38,181
2007	38,775
2008	39,369
2009	39,815
Total	\$ 156,140

#### **NOTE 6 - RELATED PARTY TRANSACTIONS**

During the current year, the Company subleased its furniture and office equipment under a month-to-month rental arrangement with First Western Leasing, Inc., a company related by common ownership. The Company is also charged fees by First Western Leasing, Inc. for services such as utilities, telephone, insurance coverage, and quotation services. The total fees paid by the Company to First Western Leasing, Inc. for these services during the year ended June 30, 2005 were \$233,914. This amount is included in other operating expenses on the statement of income. The fees paid by the Company to First Western Leasing, Inc. for these services are not necessarily considered to approximate their fair value.

#### NOTE 7 - EMPLOYEE BENEFIT PLAN

The Company adopted a 401(k) Profit Sharing Plan during the year ended June 30, 1993, whereby the employees may elect to make contributions pursuant to a salary reduction agreement upon meeting length of service requirements. The Company does not have a matching contribution obligation. During the year ended June 30, 2005, the Company elected to make a \$2,000 discretionary contribution.

#### FIRST WESTERN SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2005

#### **NOTE 8 - FEDERAL INCOME TAXES**

The Company had a net deferred tax asset balance of \$-0- as of June 30, 2005 calculated as follows:

Net Operating Loss Carryover – Beginning of Year	\$ 19,727
Less: Income before federal income tax	(18,489)
Net Operating Loss Carryover – End of Year	1,238
Effective Tax Rate	15%
Deferred Tax Asset for Operating Loss Carryover	186
Valuation allowance	(186)
Net Deferred Tax Asset	\$ -0

The net operating loss carryover of \$1,238 is available for utilization to the year ended June 30, 2023 under the current tax guidelines.

The federal income tax expense for the year ended June 30, 2005 is reflected on the statement of income as follows:

Current	\$ 2,773
Deferred	-0-
Utilization of net operating loss carryover	(2,773)
Federal Income Tax Expense	\$ -0-

The Company has a "brother/sister controlled group" relationship with First Western Leasing, Inc. since five or fewer persons own at least 80% of the voting stock of each company.

SUPPLEMENTARY INFORMATION

#### SCHEDULE I

# FIRST WESTERN SECURITIES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION JUNE 30, 2005

NET CAPITAL		
Total stockholders' equity - book purposes	\$	155,281
Deductions		
Total Stockholders' Equity Qualified for Net Capital		155,281
Allowable credits		
Total Capital and Allowable Credits		155,281
Deductions and/or Charges		
Non-allowable assets:		
Receivables from non-customers		
Total Deductions and/or Charges		<del></del>
Net Capital Before Haircuts on Securities Positions		155,281
Haircuts on Securities		348
Net Capital	\$	154,933
AGGREGATE INDEBTEDNESS		
Commissions and wages payable	\$	27,459
Commissions payable to independent agents	•	82,165
Accrued accounts payable		5,000
• •		
Total Aggregate Indebtedness	\$	114,624
COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS		
Minimum net capital required pursuant to Rule 15c3-1	\$	50,000
Excess net capital at 1000% (or \$50,000, whichever is greater)	\$	104,933
Ratio of aggregate indebtedness to net capital		.74 to 1
RECONCILIATION WITH COMPANY'S COMPUTATION		
(included in Part II of FORM X-17A-5 as of June 30, 2005)		
Net Capital, as reported in Company's Part II (Unaudited)		
FOCUS report and per above	\$	154,933

#### **SCHEDULE II**

# FIRST WESTERN SECURITIES, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION JUNE 30, 2005

First Western Securities, Inc. is exempted from Rule 15c3-3 of the Securities and Exchange Commission by subparagraph (k)(2)(ii) of that rule, and as a result, the Computation for Determination of the Reserve Requirement under Exhibit A of Rule 15c3-3 is not required. No facts came to our attention to indicate that this exemption had not been complied with during the year ended June 30, 2005.



Members:

American Institute of CPAs

August 9, 2005

Texas Society of CPAs

Board of Director and Shareholders First Western Securities, Inc.

Fort Worth Chapter of CPAs
Fort Worth, Texas

Experienced with a wide variety of

a wide variety of industries including: Automotive dealerships

Oil & gas

Home builders

Retail

· Manufacturing

Healthcare Contractors

Law firms

Financial institutions

Insurance agencies

Real estate investors & developers

Closely held businesses

Nonprofit organizations

The services you need to prosper: Management consulting

Year-round tax planning

Business & individual tax preparation

Audits

Financial reporting

IRS representation

Business valuation

Employee benefit plans

Retirement & estate planning

Revenue distribution

Joint interest billings

### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5

In planning and performing our audit of the financial statements and supplemental schedules of First Western Securities, Inc. (the "Company") for the year ended June 30, 2005, we considered its internal control structure, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Director and Shareholders First Western Securities, Inc. Page 2 August 9, 2005

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2005, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Samford, Baumeister & Fragier, P.C. SANFORD, BAUMEISTER & FRAZIER, P.C.